



23 April 2021

Dear Member,

### **Membership Categories Subscription Fee Proposal**

Sorrento Sailing Couta Boat Club (SSCBC) is one of the leading sporting clubs in Australia with a large and diverse membership base. Your Committee has recently reviewed our membership categories and concluded that a revised structure is required to ensure it is equitable and delivers Club objectives.

Objectives of the review are set out below:

- efficiency (provide pathways for membership);
- reduce number of categories;
- equity (ensure appropriate subscription rates for all);
- encourage growth in certain categories;
- financially sustainable;
- smooth transition; and
- mindful of achievability and demands on management.

This document sets out the proposed amendments to member categories and the proposed fee schedule for the 2021/22 subscription year.

The proposed changes to membership categories and the basis for fees are important issues for members to be informed of and consider. At **6.30pm on Tuesday 4 May**, we will be holding a member forum via Zoom to further explain the proposed changes and respond to any questions you may have. [Click here for Zoom link to meeting.](#)

This proposal will be placed on the SSCBC website for your feedback and input until Monday 17 May. Comments or queries should be sent to Sara at [membership@sscbc.com.au](mailto:membership@sscbc.com.au).

Thereafter, your Committee will consider the proposed changes to membership categories at its monthly meeting in late May with the view to introducing the changes effective from 1 July 2021.

Yours sincerely,

Graham Cunningham  
Commodore

Shaun Chalmers  
Treasurer

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## Proposed Categories and Comparison With Existing

Current category	New category	Commentary
Ordinary	Member	Name change to Member. Members and Subsequent members who are aged 75 years or older and have accrued at least 20 years of membership are entitled to a concession rate of 50%.
Couple	Member	Couple will continue to comprise two Members but for fee purposes will be billed as a Member and a Subsequent member.
	Subsequent member	
Family	Member	The family membership category will be discontinued. Families will continue to be encouraged to join SSCBC, however will pay their respective individual fees.
	Subsequent member	
	Junior member	
	Junior member	
Student	Young adult	No change. Young adults will not pay a joining fee on application but will pay a scaled joining fee on becoming a Member at 30 years of age. Student category will be discontinued, however young adults studying full time (verified each year) will be entitled to a 50% concession rate.
Young Adult		
Junior	Junior	No change Members aged up to 17 years on the first day of the membership year will be categorised as Juniors.
Country/Interstate/Overseas	Absentee	Country, Interstate and Overseas categories will be discontinued. Members in these categories can either elect to be a Member or an Absentee member. The Absentee member category provides for members who believe that for personal or geographic reasons they will not be accessing the Club.
	Subsequent absentee	An Absentee member may request temporary membership rights by application to the CEO or Membership Manager. If additional access is sought, the Absentee member would be requested to assume Members status for that year.
Concession (Legacy)	Member, Subsequent member - Concession	Existing Concession members will be transitioned to Members at the Concession rate over two years.
Associate	Member	Associate members will be transitioned to Members and Subsequent members (where applicable)
Restricted sailing		The Restricted sailing membership category will be discontinued. The seven members in the category may proceed to Member status under the existing terms.
Honorary, Honorary Life and Paid Life		No changes



## Proposed Categories and Comparison With Existing – Joining Fees

Current Category	FY22 Category	FY21 Rate
Ordinary	Member	All members aged 30 or older must pay a joining fee
Couple	Member	There is no subsequent/couple discount on joining fees
	Member	Young adults transitioning to Members will be entitled to a discount on their joining fee equal (in percentage) to 2x years of consecutive years of membership.
Family	Member	
	Member	

*Joining fees are only payable by new Members (ie aged 30 years and over on the first day of the membership year)*

*Joining fees may be paid over two years by application to the CEO or Membership Manager*

*Joining fees paid prior to 30 June 2021 will be recognised.*



## FY22 Subscription Rates Per Category and Joining Fees

New category	FY22 Subscription rate (\$)	General club access	Bar and Restaurant	Introduce guests	Voting
Member	880	Yes	Yes	Yes	Yes
Subsequent member	350				
Member - Concession <sup>1</sup>	440				
Subsequent member - Concession <sup>1</sup>	175				
Young adult <sup>2</sup>	400	Yes	Yes	Yes	Yes
Young adult - Concession <sup>2</sup>	200				
Junior	90	Yes	Accompanied only	No	No
Absentee	175	No <sup>3</sup>	No <sup>3</sup>	No <sup>3</sup>	Yes
Subsequent absentee	70				
Joining fee - Member <sup>4</sup>	2,200				

<sup>1</sup> Members and Subsequent members who are aged 75 years or older and have accrued at least 20 year of membership are entitled to a concession rate of 50%. Existing Concession members will be transitioned to the new structure over a period of two years.

<sup>2</sup> Young adults who are full time students (verified each year) are entitled to a concession rate of 50%.

<sup>3</sup> Absentee members may request temporary membership rights for a weekend or similar by application to CEO or Membership Manager.

<sup>4</sup> Young adults transitioning to Member will have their joining fee reduced a percentage amount equal to 2x their consecutive years of membership.